

## WHO IS GIVING THIS COURSE:

*This course is sponsored by*

# Hunt Ortmann

Attorneys At Law

The Cornerstone of Construction Law™

**About the Firm:** Hunt Ortmann is one of the foremost construction law firms in California. The firm's practice ranges from public works procurement and contract issues, construction dispute resolution and contract drafting to surety law, business law and transactional law. Hunt Ortmann's attorneys have dealt with and resolved numerous issues related to low bids and the impact of low bids on public works projects.

### CONSTRUCTION EXPERTISE

Hunt Ortmann's expertise reaches back nearly five decades through the experience of senior attorney, Gordon Hunt, co-author of "California Construction Law." Hunt Ortmann has in-depth experience in all aspects of the construction process, including drafting of bid instructions and contracts, bid/award issues, and project administration. The firm handles issues relating to terminations for convenience and terminations for default. Hunt Ortmann also represents its clients in the resolution of construction disputes, such as delay claims and disputes with sureties.

## THE LEAD SPEAKER

**LAURENCE LUBKA**

Laurence P. Lubka received his B.A. degree from Columbia University in 1976. In 1980, he received his J.D. degree, cum laude, from the National Law Center of George Washington University. Mr. Lubka is a principal with the law firm of Hunt, Ortmann, Palffy, Nieves, Lubka, Darling & Mah, Inc. in Pasadena, California.

Since graduating from law school, Mr. Lubka has represented companies in all aspects of government and public contracts, specializing in the resolution of complex construction contract disputes. Mr. Lubka has served as lead counsel for litigation of large contract claims in federal and state courts, providing counsel to California public entities, prime contractors, subcontractors and suppliers. He has represented numerous clients in the areas of California construction license law, California prevailing wage law Davis-Bacon claims, mechanic's liens, stop notices, surety bond claims and delay/disruption claims.

Mr. Lubka is an active writer and lecturer and has taught courses for West Publications, Caltrans, the AGC, the City of Los Angeles, the CMAA, federal agencies and other organizations. He has also written "Bonds, Mechanics' Liens and Stop Notices in California" and "Public Contracting in California" for Federal Publications.

Mr. Lubka is a member of the state bars of California and Ohio, as well as the American Bar Association and is a member of various federal courts, including the Court of Federal Claims. He has been named as a Super Lawyer in Southern California for the last several years. Mr. Lubka is the Vice Chairperson of the Legal Advisory Committee of the Associated General Contractors of California. He also acts as an arbitrator and mediator in complex contract disputes.

**WE LOOK FORWARD TO SEEING YOU!**

# Hunt Ortmann

Attorneys At Law

Survive and Thrive in 2010

DEALING WITH

**LOW BID DISASTERS**

ON PUBLIC CONTRACTS

[www.HuntOrtmann.com](http://www.HuntOrtmann.com)

# "From Dream to Disaster"

## DAY ONE: BID OPENING

*This Is Great! The Bid Is Way Below Budget. It's Like Our Budget Just Got Bigger.*

## TWO HUNDRED DAYS LATER:

*The Contractor And Its Subs Are Not To Be Found With 25% Of The Project Left To Go.*

*We Have A World Class Disaster On Our Hands. What Should We Have Done? What Can We Do Now?*

*If you are only going to take one construction class this year,*

*This Is The One To Take!*

## THE CLASS COVERS:

- What Can You Do Now To Avoid Disaster On Future Projects?
- What Should You Do During The Project To Minimize Harm?
- What Will You Do To Recover From The Disaster?

PRESENTED BY:

**LAURENCE P. LUBKA**  
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## TOPICS COVERED:

### PRE-CONTRACT PRECAUTIONS

Modifying the bid process  
Contract types  
Special bid instructions  
Terms and conditions crafted to deal with low bids

### CONTRACT ADMINISTRATION

What should you be tracking?  
How do you respond to problems as they arise?  
Signs of major problems  
Use of audits  
How to conduct an investigation  
Pre-termination activities  
Alternatives to termination for default  
When to use termination for convenience

### AFTER DEFAULT

What steps do you need to take immediately?  
Working with the surety  
Can litigation be avoided?  
What damages can you recover?  
Dealing with subcontractors

**Many in the industry anticipate a flood of terminations for default initiated by public entities against contractors that underbid their cost of performing the work. Do you know what to do when faced with a contractor who is out of money?**

## COURSE FACTS

### WHEN:

8 A.M. TO 10:30 P.M.

### COST:

Early Registration \$35.00

(Two Weeks Prior to Date of Event)

Regular Registration \$45.00

(13 Days Prior and Up to Day of Event)

(Discounted rates for groups of 4+ or in-house courses)

### MATERIALS:

A detailed outline will be distributed to all attendees

### BREAKFAST:

Continental Breakfast

### LOCATIONS AND DATE:

(circle desired date(s))

#### LOCATION

Pasadena

Riverside

Costa Mesa

Carlsbad

Long Beach

Bakersfield

Orange County

Ontario

San Bernardino

#### DATE

March 15, 2010

March 29, 2010

April 12, 2010

May 5, 2010

May 27, 2010

June 2, 2010

June 16, 2010

June 29, 2010

July 5, 2010

### TO SIGN UP:

[www.HuntOrtmann.Com](http://www.HuntOrtmann.Com) and click "Low Bid Disasters" under Seminars & Events

Name \_\_\_\_\_

Title \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

Visa/Mastercard Accepted

Card # \_\_\_\_\_ Exp \_\_\_\_\_ CIV Code \_\_\_\_\_

Mail completed sign-up form and check payable to  
Hunt Ortmann to Brian Robbins c/o Hunt Ortmann